

HIGH PERFORMANCE NEWS

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BIRNS RECEIVES NEW ISO CERTIFICATION FROM DNV

BIRNS Quality Assurance Manager Steve Hollinger and CEO Eric Birns.

We're thrilled to report that Det Norske Veritas Certification, Inc. (DNV) recently awarded ISO 9001:2008 certification to our company. BIRNS has held the acclaimed ISO accreditation through another third-party registrar since 2009, and our entire team has since demonstrated its ongoing commitment to a highly effective quality assurance system and continual

IT'S A NEW MILLENNIUM**Innovative Manufacturing Initiatives Now Provide Average Lead Times of Four Weeks or Less for Our 6km-rated High Density Connector Line**

We're proud to announce a new stocking system that allows the company to deliver BIRNS Millennium™ connectors and cable assemblies with an average lead time of just four weeks.



The breakthrough new program for these high density, deep submergence metal shell underwater connectors includes an upgrade in manufacturing software to track and forecast orders and equipment and enhanced injection molding capabilities. BIRNS can now deliver standard BIRNS Millennium connectors and even custom cable assemblies in a matter of days for certain connectors off the shelf, and less than a month for most others. The revolutionary idea of stocking such complex connector systems is a breakthrough for the industry, and allows BIRNS to provide a wide range of faster, more versatile solutions to serve subsea companies.

"We're thrilled to offer the BIRNS Millennium series in such previously unheard of timeframes. Our customers have always relied on us to deliver high performance connector products that can handle massive power and signal loads for mission critical project deadlines," says Eric Birns, President and CEO. "We believe that our new, advanced capabilities for developing, testing and shipping in a fraction of industry-standard times will help be highly beneficial to the growth and success of the market."

The popular BIRNS Millennium series is rated to 6km and tailored for a wide range of optical, electro-optical, coax, electro-coax configurations and electromechanical applications (to 3 tons). The versatile series can be configured for high voltage-hybrid electro-optical options can include both high voltage ($\leq 3.6kV$) and low voltage ($\leq 600V$) conductors. The connectors reliably transmit huge data streams while minimizing electrical noise-typical loss recorded for a cable assembly of the series is $< .5dB$.

BIRNS AT SUBSEA SURVEY IRM AND UNDERWATER INTERVENTION

Come see the expert BIRNS team in both Houston and New Orleans at two top subsea trade shows. We'll be at booth #208 & 210 at Subsea Survey, and booth #809 at UI 2012. We'll be launching some exciting new product lines at the shows, as well having as cool giveaways you won't want to miss.

Need a little more fiber in your diet? Our Optical/Photonics Engineer, Steve Bell, will be presenting a technical paper: *Considerations for Successful Optical Fiber Connectivity in Subsea Applications* at UI, shining a light on the complexities of this rapidly advancing technology, and the best ways to implement it in a variety of marine applications. See you at the shows!

company-wide quality improvement.

BIRNS made the decision to apply for DNV's ISO 9001:2008 certification to ensure the highest quality products are provided to its national and international customers. "Quality always literally has to come first, and we're pleased to add this globally recognized certification to our list of company achievements," says Eric Birns, BIRNS President and CEO. "We believe that this is not a conclusion to our efforts for our quality system, but rather a major milestone in our continuing strategy to develop seamlessly operating internal systems and to constantly advance our level of excellence."



1720 Fiske Place Oxnard, CA 93033-1863
Phone: 805.487.5393 | Fax: 805.407.0427 | Toll-Free 1.888.BIRNS.88
service@birns.com | www.birns.com

ISO 9001:2008 Certified by DNV
NRC 10CFR50, App. B Compliant

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